Visit to Aggreko Manufacturing (Lomondgate)

11 November 2016

Meeting hosted by: Nicholas van Santen, Barry Fitzsimmons and Iain MacLachlan

Members in attendance: Jackie Baillie, Richard Leonard and John Mason

Background

Aggreko’s Lomondgate site employs around 200 people, primarily on the shop-floor working on the assembly of electricity generators.

Aggreko’s European market, including the UK, represents around 10% of total global sales for the group.

Discussion

Main points covered—

- Taken as a whole, the recent fall in the value of the Pound has been generally positive for the business.
- Aggreko is part of a global supply chain, with engines manufactured in the UK, USA, Austria and India. The generator cases are made in China.
- Aggreko is used to dealing with borders, and the majority of trade is with countries out with the EU.
- Any possible increase in the number of tariffs is a concern for the company.
- Aggreko is looking at developing its renewable energy products, for example a solar-diesel hybrid generator.
- Approximately 70% of Aggreko’s exports go out of the UK from Felixstowe and 30% from Grangemouth. The company occasionally uses Prestwick Airport.

- Aggreko is a Scottish Enterprise account managed company.
- Aggreko employs 22 apprentices in their Dumbarton operations, including 5 female apprentices.

The discussion was followed by a tour of the Lomondgate site.